

## **Outdoor Sales Specialist**

*Dakota Archery & Outdoor Sports*

Hours: Full-Time

Pay: \$30,000 plus Commission

Dakota Archery & Outdoor Sports is the foremost hunting and outdoor supply store in the Yankton area. We have been in business for over 30 years with the area's largest inventory of rifles, shotguns, handguns, bows, and outdoor accessories from leading manufacturers.

### **Responsibilities**

- Greet and assist walk-in customers
- Recommend, select, and help locate the right merchandise for customers' outdoor needs
- Learn technical aspects of setup, tuning, and trouble-shooting
- Provide repair and warranty assistance for customers
- Assist in merchandising and maintaining product inventory
- Follow up with existing customers regarding new inventory and/or new product lines that fit their needs
- Perform other related duties

### **Requirements**

- Good knowledge of firearms, archery equipment, and outdoor equipment
- Ability to provide friendly customer service
- Legally able to handle firearms and ammunition
- We are looking for someone who:
  - Has the ability to learn and develop skills
  - Is persistent and takes initiative
  - Is approachable, social and accountable
- Able to work varying hours, including evenings and weekends
- Previous retail experience preferred but not required
- Degree in related field or 3+ years experience in outdoor sales or the outdoor industry